

2019 Annual Report

THE GARDEN CONSERVANCY



The mission of the Garden Conservancy is to preserve, share, and celebrate America's gardens and diverse gardening traditions for the education and inspiration of the public.

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#gardenconservancy
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Cover artwork by Marian McEvoy

Letter from the Chairman

THE GARDEN CONSERVANCY IN 2019

Working with the Earth and breathing in the peace and the magic of a garden, reminds me of why we garden, what will continue, and what we look forward to, even in a time of chaos. Today's trying times bring clarity; we are reminded of what matters and what we value, including the many vital roles gardens play in our lives. With our intense focus on the present and the future, however, we must not lose sight of the accomplishments of the past, for they are the foundation for the future.

Last year marked the thirtieth anniversary of the founding of the Garden Conservancy and I am happy to report that our organization is healthy and strong, coping creatively and well with our current challenges, and looking forward to the future with confidence and enthusiasm.

In 2019, we completed a strategic plan for the next five years, laying out key areas of focus, including building Open Days further as our key gateway program for the public and clarifying our mission and brand. Our educational programs also expanded in 2019, with a successful Speaker Series and Open Days season, and the launch of the new Garden Masters Series. Most of our Digging Deeper and Garden Masters programs sold out.

We also finalized a new conservation easement with the Gardens at Palmdale in Fremont, CA, started a new five-year partnership with the Oakland Museum of California, and guided a historic structures report for Blithewood Garden to completion. An additional six interviews were filmed for our garden documentation program in 2019. The Garden Conservancy also spoke out for several gardens, including in support of the preservation of Fort Greene Park in Brooklyn and of the proposed new landscape at the Morgan Library & Museum in Manhattan.

Our national membership program continued to grow significantly and the garden-study tours of Napa Valley, the Hudson Valley, Brandywine Valley, and the Loire Valley in France were all wildly successful and memorable. We also held a wonderful luncheon at the San Francisco Fall Show in honor of designer Bunny Williams and piloted a new format of intimate "salon evenings" in the Greenwich, CT, area.

Our communications grew as well, with longer and more comprehensive newsletters, an expanded annual report, and significant growth in social media, especially on Instagram.

We were delighted that Charity Navigator reaffirmed the Garden Conservancy's four-star rating this spring, for the third year in a row, noting our "strong financial health and commitment to accountability and transparency."

In 2020, we're celebrating the first 25 years of Open Days and the more than 4,000 remarkable gardeners across the country who have made it such a success; don't miss the special volume featuring Open Days that accompanies this annual report.

All of our work is only possible because of the generous support of all of our members and friends, and especially that of the individuals and organizations listed in this report. To each of our supporters and to each of our organizational partners, an enormous thank you! We look forward to continuing to work together to preserve, share, and celebrate America's gardens and diverse gardening traditions.

In these challenging times, I send my personal hope that you and your family are keeping safe and healthy.



Courtney S. Daniels



Statement of Financial Position

December 31, 2019 and 2018

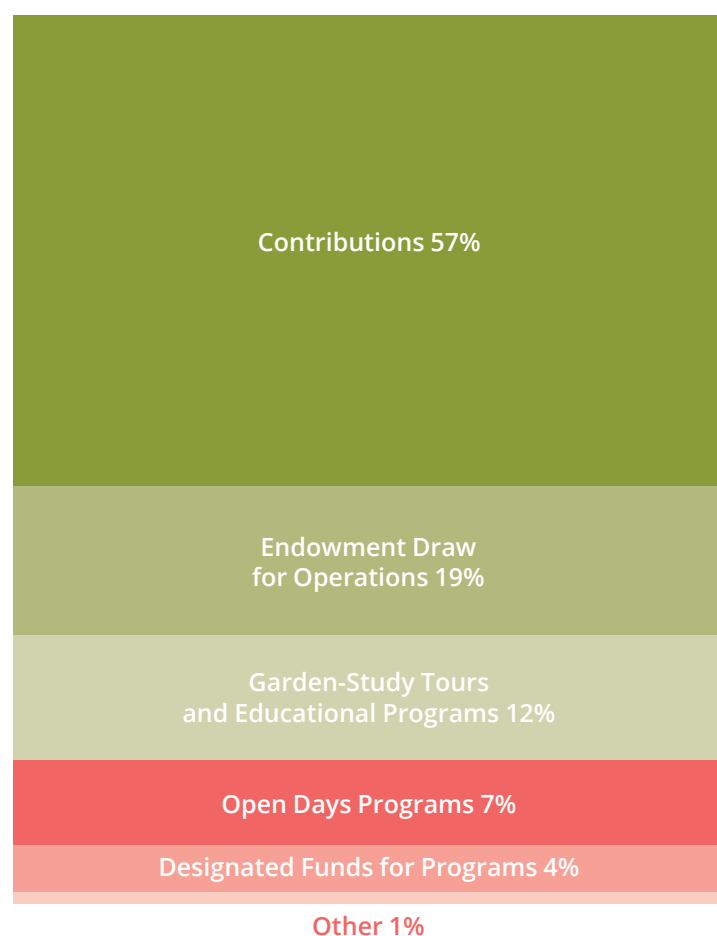
	2019	2018
ASSETS		
Cash	\$523,458	\$481,806
Investments	25,508,314	20,881,826
Other assets	214,373	165,481
Non-current assets	1,859	4,240
Fixed assets	58,675	76,030
Total Assets	\$26,306,679	\$21,609,383
LIABILITIES		
Current liabilities	\$247,731	\$347,828
Total Liabilities	\$247,731	\$347,828
NET ASSETS		
With donor restrictions	\$11,620,760	\$11,317,918
Without donor restrictions, designated by board of directors	1,432,904	1,316,431
Without donor restrictions, undesignated	13,005,284	8,627,206
Total Net Assets	\$26,058,948	\$21,261,555
Total Liabilities and Net Assets	\$26,306,679	\$21,609,383

Statement of Activities and Changes in Net Assets

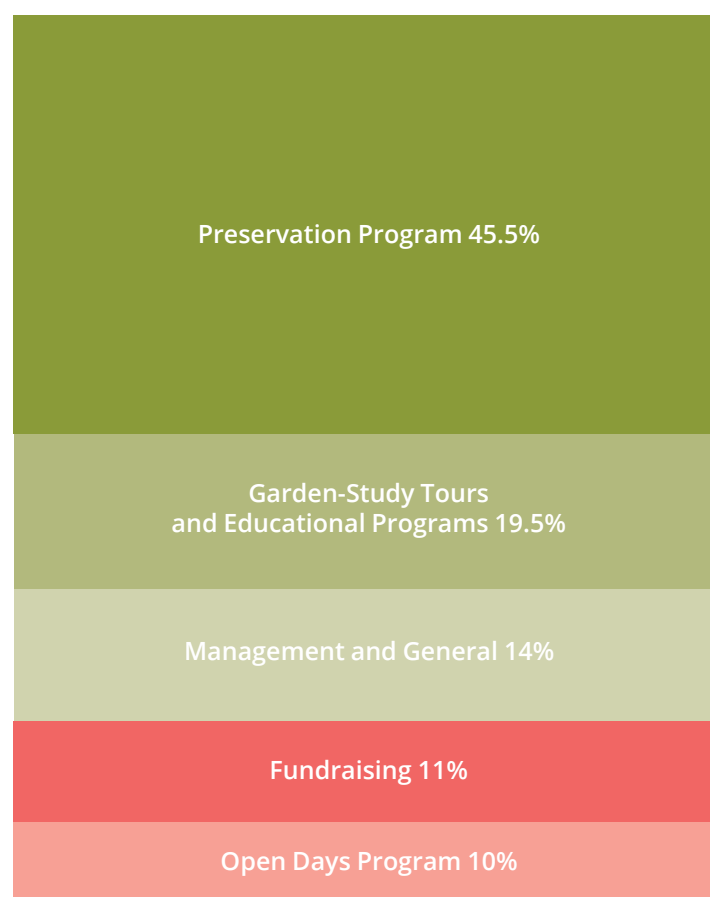
December 31, 2019 and 2018

	2019	2018
PUBLIC SUPPORT		
Contributions	\$2,114,725	\$1,696,907
Membership	327,365	314,111
Total Public Support	\$2,442,090	\$2,011,018
REVENUES		
Open Days sales and admissions	\$288,954	\$329,716
Admissions and special events	507,466	733,495
Interest, dividends and realized gains	4,846,689	3,993,213
Unrealized gains	449,748	(4,115,814)
Other	52,477	28,344
Total Revenues	\$6,145,334	\$968,954
Total Public Support and Revenues	\$8,587,424	\$2,979,972
EXPENSES		
Program services	\$2,772,712	\$3,168,083
Supporting services		
Management and general	623,289	610,274
Fundraising	394,030	209,905
Total Expenses	\$3,790,031	\$3,988,262
NET ASSETS		
Changes in Net Assets	\$4,797,393	(\$1,008,290)
Net Assets - beginning	21,261,555	22,269,845
Net Assets - ending	\$26,058,948	\$21,261,555

2019 Sources of Public Support and Revenues



2019 Distribution of Expenses





A May 10, 2019, dedication ceremony at the Gardens at Palmdale in Fremont, CA. The Garden Conservancy now holds a conservation easement to protect the Gardens at Palmdale in perpetuity. PHOTO BY DAVID BALL

2019 Report of Gifts

Gifts from Garden Conservancy members, donors, garden clubs, and other organizations, together with grants from foundations and corporations, sustain our mission to preserve, share, and celebrate America's gardens and diverse gardening traditions for the education and inspiration of the public.

We are deeply grateful to all of our donors for their participation and support and regret only that we cannot name all of them on these pages. We are also grateful to our many volunteers and partners. Our efforts to save and share gardens across the country are possible only with their collaboration and support.

The lists on the following pages recognize members and donors who contributed \$125 or more in cumulative gifts between January 1 and December 31, 2019.

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A view of the garden of Carolyn and Alex Mehran in Oakville, CA, one of the highlights of the Society of Fellows garden-study tour of Napa Valley in May 2019

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Preservation expert Matt Alexander explains the condition of the infrastructure at Blithewood Garden in Annandale-on-Hudson, NY, during a Society of Fellows tour of the Hudson Valley in June 2019. The rehabilitation of Blithewood Garden is a current Garden Conservancy preservation partnership with Bard College.

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Detail of a Cotswold garden designed by Jinny Blom, headline speaker of our 2019 Speaker Series. PHOTO BY ANDREW MONTGOMERY, FROM *THE THOUGHTFUL GARDENER*. COPYRIGHT © JACQUI SMALL LLP AND JINNY BLOM

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As part of our Garden Documentation Program, Garden Conservancy president James Hall interviews renowned landscape designer François Goffinet about his role in an early restoration of the John P. Humes Japanese Stroll Garden in Mill Neck, NY.

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On May 1, 2020, for the third consecutive year, Charity Navigator reaffirmed its four-star rating, the highest possible, of the Garden Conservancy for "demonstrating strong financial health and commitment to accountability and transparency."



Sunstruck at the Greneker Retreat, an Open Days garden in Mount Kisco, NY

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Thank you to all of the dedicated volunteers, hosts, regional ambassadors, and partner organizations who made our 2019 Open Days season possible!

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 The Gardens at Clock Barn

Demonstration

The Stone Foundation

Discussion

Fordhook Farm
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 Ms. Laura Stabell
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Jewelry sale

Ms. Janet Mavec

Kids activities

The Gardens at Clock Barn
 The White Garden

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Enjoying fragrances at the Gardens at Clock Barn, Carlisle, MA.

PHOTO BY LIZ MOSELEY

